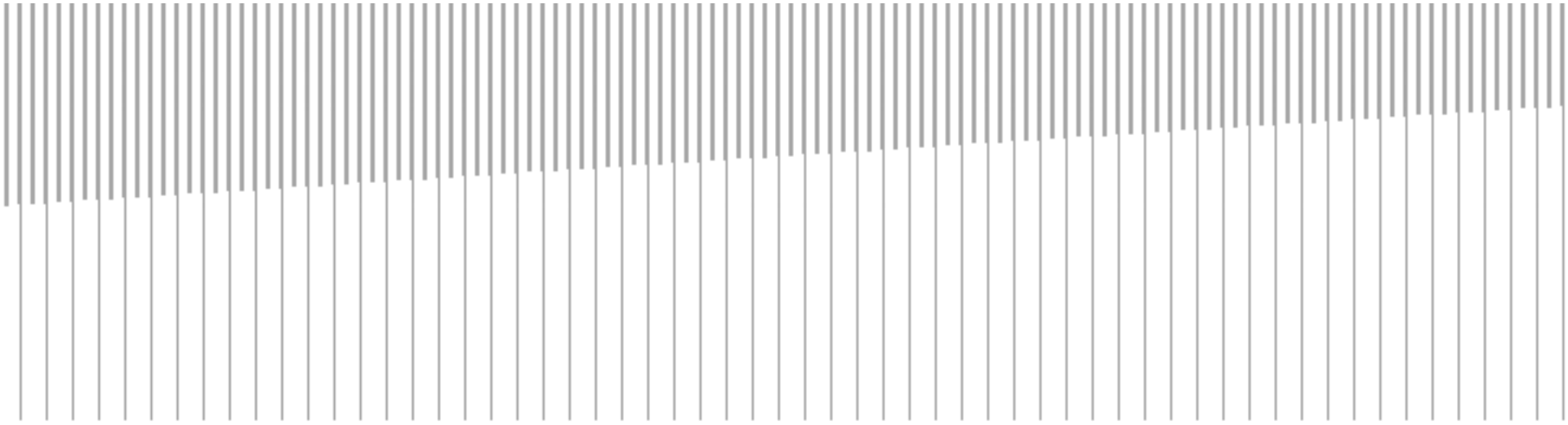


# Investor acquires shares in Mölnlycke Health Care

August 26, 2010



# Mölnlycke Health Care in short

- > World leading supplier of single-use surgical and wound care products and services
- > We invested together with Morgan Stanley Principal Investments (“MSPI”) in 2007
- > Sales of EUR 865 m. and EBITDA of EUR 236 m. in 2009\*
- > Forecasted sales for 2010 of EUR ≈970 m., EBITDA EUR ≈270 m. and EBITA EUR ≈245 m.



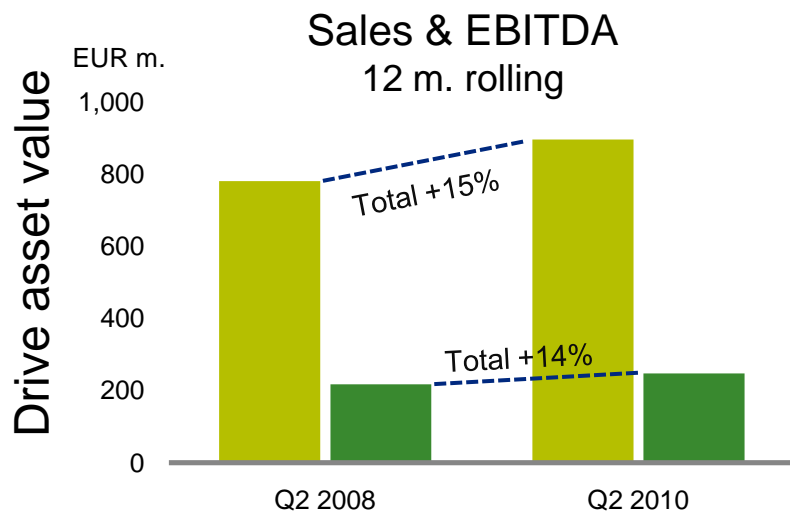
# Investment rationale

A high-quality company in a growing global market

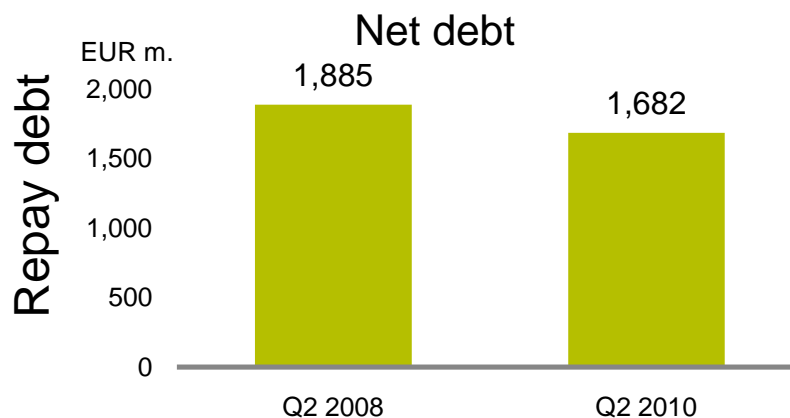
- Large and stable global industry with long-term sustainable growth
- Attractive platform for future growth
- Potential for further margin expansion
- Strong cash flow generation
- Strong management team with proven track record



# Solid value creation



- > New product introductions and more feet-in-the-street
- > Operational excellence
- > Investments in R&D footprint weigh on margins, but give platform for margin expansion



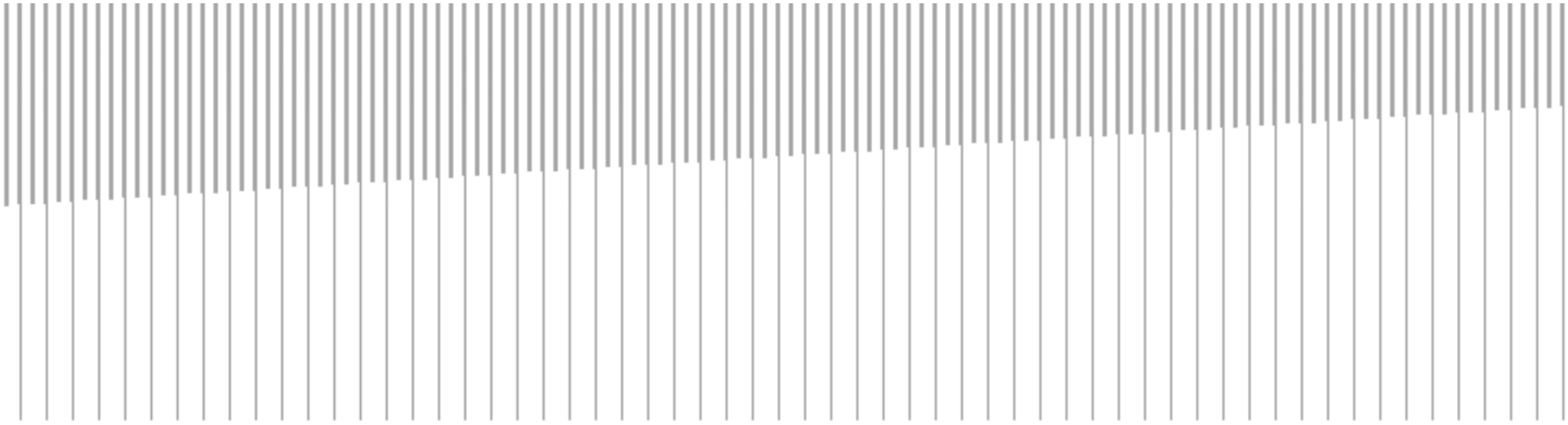
- > Capital efficient business model gives strong cash conversion



**Equity value creation**

# Today's transaction in brief

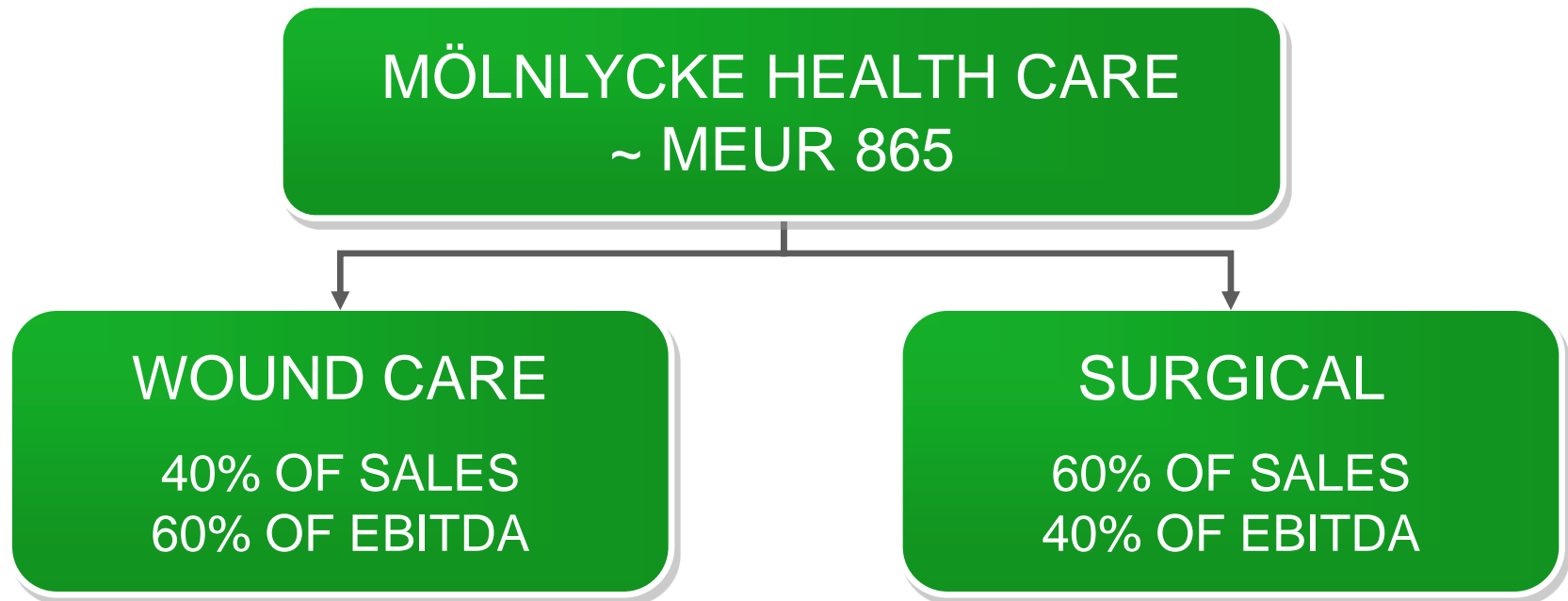
- > Investor acquires 34 percent for a total cash consideration of EUR 510 m. (including acquisition of 4 percent in Q2)
  - Investor will own 96 percent
- > Transaction values Mölnlycke at EUR 3.2 bn. (EV)
  - Implies 2010e multiples of 11.9x (EBITDA) and 13.1x (EBITA)
- > Reported equity value to be based on the valuation of today's transaction in accordance with IFRS accounting
- > Existing debt financing has no guarantees from Investor AB





Our passion for progress will make us  
the most trusted health care brand  
in the world

# Mölnlycke in a nutshell



- Over 30 sales offices globally – sales in over 80 countries
- Manufacturing in 9 countries on 3 continents
- Over 6,700 employees globally

# Strong products, strong positions

- Advanced Wound Care
  - #1 in Europe
  - #3 in the US
- Gloves
  - #1 globally
- Drapes & Gowns
  - #1 in Europe
- ProcedurePak
  - #1 in Europe



# Growing globally

EMEA



AMERICAS



ASIA



% OF TOTAL

77%

19%

4%

SALES GROWTH

4%

19%

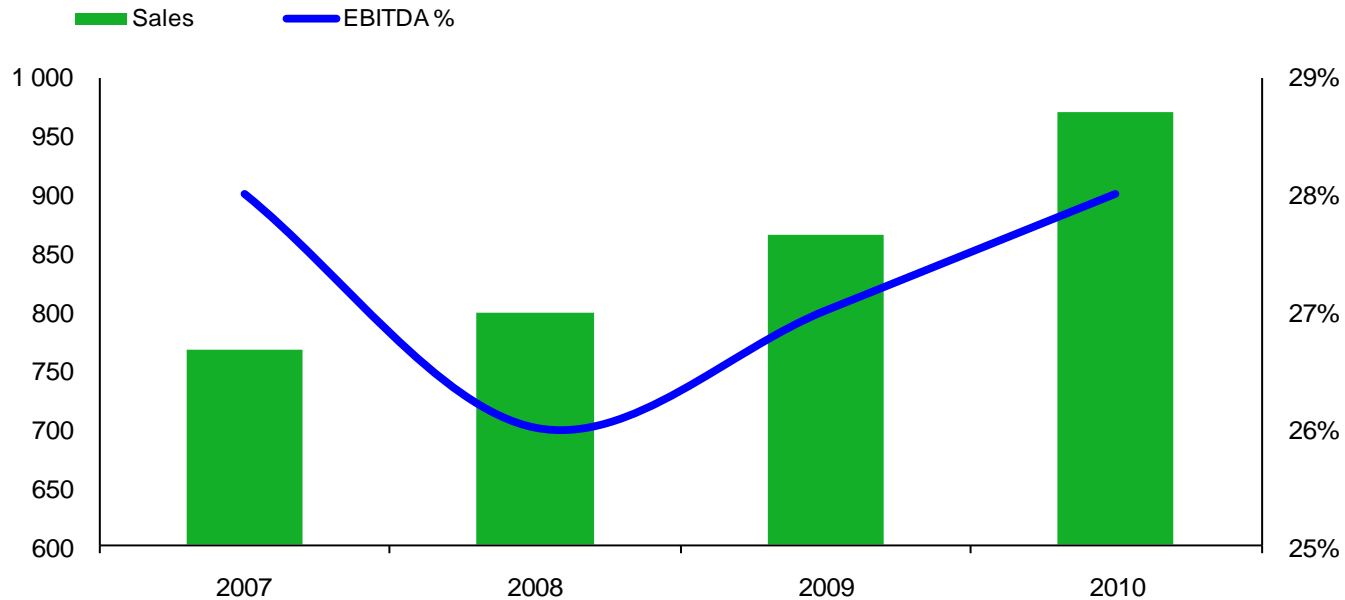
41%

# Actions yielding results (2006 – 2010e)

- Increased R&D efforts
- More "feet on the street"
- Value creating acquisitions

- Sales from MEUR 747 to MEUR 970
- U.S. market position from # 6 to # 2 or 3 in Wound Care
- Growth outpacing competitors
- Several products launches:
  - Mepitel One
  - Mepilex Ag
  - Antibacterial Platform
  - Avance
  - O.R. Efficiency
  - Bariatric Drape
- Promising product pipeline

# Financials 2006 - 2010 Forecast



- Net debt at acquisition
  - BEUR 1.96
- Net debt as of Q2 2010
  - BEUR 1.70
- Debt repayment over the period
  - MEUR 255
- 3-year average cash conversion
  - 83 %

# Sustaining our growth

- Strong innovation pipeline
- Acquisitions and licensing
- Geographic expansion
- Continue to address real **health care challenges**



